



# Sefa Career Week Company Fair Guide

Date: December 2nd (Tuesday) and December 4th (Thursday)

Time: 14:00 - 17:00

Location: Roeterseiland - The Bridge (De Brug)

<https://www.uva.nl/locaties/roeterseiland/rec-b-c-d-ingang-d.html>

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## Preparation to Get the Most Out of the Week!

- **Read about the Companies** - Use this brochure to get a sense of what each company does, their mission, and the roles they offer. It'll help you have more informed, meaningful conversations. Take a look at their website as well to get to know their products and services.
- **Be ready with your Resume** - Even if you're not actively applying, it's a good idea to have updated CVs ready to **share** - you never know when a connection will turn into an opportunity.
- **Prepare a Few Thoughtful and Targeted Questions** - Choose a few that matter to you, such as growth paths, team culture, tools and tech stack, current projects, and how success is measured in the first six months.
- **Dresscode** - Business Formal
- **Be Curious, Open, and Yourself** - This fair is about exploring possibilities, building connections, and getting inspired. You don't need to sell yourself - just be present, engaged, and ready to learn.

## Questions to ask company representatives

### **Growth and learning**

- What growth and development opportunities exist for recent graduates?
- What training, mentorship, and learning resources are available?
- How do people progress from junior to mid-level roles?

### **Hiring process**

- Which skills, experiences, and traits do you value most in candidates?
- What does the recruitment and application process look like, including timelines and assessments?

### **Day-to-day work**

- What is the work environment like and how does the team collaborate?
- What exciting projects or innovations are you working on now?
- How are new hires onboarded and supported in their first months?

### **Career mobility**

- Are there opportunities for internal mobility or rotating roles?
- Is international experience or cross-country collaboration possible?

### **Culture and values**

- What are the company's core values and long-term mission?
- What sets the company apart from others in the industry?

### **Well-being and inclusion**

- How do you approach work-life balance and flexibility?
- What diversity, equity, and inclusion initiatives are in place?
- What employee well-being and support programs are available?

### **Performance**

- How are goals set and performance feedback handled throughout the year?

## Post Fair Follow Up

Your interactions during the company fair may leave an impression, but it is important to follow up with the representatives you spoke to to make it lasting. Here are some tips for ways to follow up after the fair.

### **1. Send Thank-You Emails**

Write within 24 to 48 hours. Reference your conversation, restate your interest, and include one specific detail you discussed to anchor their memory. Subject idea: "Great speaking at the Career Fair about [team or role]" Three lines work well: who you are, what you talked about, what you would like to do next.

### **2. Connect on LinkedIn**

Send a personalised note that mentions the fair and the role or team. Keep it short and concrete. Example: "Great to meet at the Career Fair. I enjoyed our chat about the data analyst role and your work with customer segmentation. I would love to stay in touch."

### **3. Apply Promptly (If you are looking for a job)**

Tailor your CV to the skills they highlighted and mirror the language they used. Lead with results in your bullet points. If you discuss a specific vacancy, tell them you applied and ask if they would be open to a brief look at your cover letter for advice..

### **4. Stay Organized**

Track who you met, what you discussed, what you sent, and next actions. A simple table with columns for name, company, role, date, follow up sent, application status, and next step keeps momentum high.

## Overview of Participating Companies - Tuesday Company Fair

Date: 2nd of December

Time: 14:00-17:00

Location: De Brug



### Mainfreight

#### About the Company

Mainfreight is a global logistics provider offering transport, warehousing and freight-forwarding solutions. With a long-term "100-year vision," they focus on sustainable growth, hands-on teamwork and building a strong global network.

#### What They Do

- Road, air and ocean freight
- Warehousing and supply-chain solutions
- European and global distribution
- Graduate traineeships and internships in operations, sales and leadership

#### Who They're Looking For

Mainfreight seeks ambitious, people-focused students and graduates who:

- Have a hands-on mindset and strong communication skills
  - Are eager to lead, take responsibility and learn fast
  - Are internationally minded and comfortable working in a dynamic logistics environment
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### Capgemini

#### Mission

Unleashing human energy through technology for an inclusive and sustainable future.

## What They Do

Capgemini is a global leader in consulting, technology services, and digital transformation. They help businesses harness tech to drive innovation, agility, and growth using AI, cloud computing, software engineering, and cybersecurity.

## Sample Open Positions

- Business Analyst
- Cloud Consultant
- Data Scientist
- Cybersecurity Specialist

## Company Profile

Capgemini is one of the largest IT consultancy firms in the Netherlands, with 7,000+ employees locally. You'll work in an inclusive and collaborative environment, helping clients tackle complex business challenges. The firm prioritizes learning, mentorship, and cross-functional teamwork. Employees have access to the "all-you-can-train" Academy and participate in projects that span industries and geographies. Whether your passion lies in strategy, technology, or engineering, Capgemini gives you the freedom to shape your future.

## Why Capgemini?

- A focus on sustainability and responsible innovation
- Structured growth paths from day one
- An open, feedback-driven culture that supports new ideas

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# deJong&Laan

## De Jong & Laan

Wij zijn de Jong & Laan! Een accountantskantoor met 25 vestigingen in Nederland en sinds 2023 gevestigd in Amsterdam en Utrecht. Persoonlijke aandacht voor jou als persoon, goede kansen om jezelf te ontwikkelen en een professionele werkomgeving met een laagdrempelige werksfeer is wat ons als organisatie typeert. Met jou als werknemer zetten wij de volgende stap in onze groeiambitie. Jij kiest niet zomaar voor een baan. Jouw baan moet vooral heel goed bij je passen. Bij wie je nu bent, maar ook bij wie je wil worden. Want of je nu net van school komt of al een tijdje meedraait, je bent nog lang niet uitgeleerd. Je wil door. Groeien in wat je doet en je blijven ontwikkelen. Als professional, maar vooral als mens. Dát is precies wat we je geven bij de Jong & Laan. Een baan die met je meegroeit!

Als accountantskantoor helpen we onze klanten met (financiële) vraagstukken op het gebied van accountancy, audit, fiscaal en personeel. Vanuit de Jong & Laan staan we naast je, als accountant en als adviseur. Als mens en als specialist!

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### **European Border and Coast Guard Agency (Frontex)**

#### **Who we are**

Frontex, the European Border and Coast Guard Agency, supports EU Member States and Schengen-associated countries in the management of the EU's external borders and the fight against cross-border crime.

Frontex is a hub of expertise for border control activities, sharing intelligence and knowledge with all EU Member States and neighbouring countries affected by irregular migration and cross-border crime.

At Frontex, you can play an active role in major issues affecting Europe today: borders, migration, and security. We offer a fast-paced working environment in a rapidly growing EU Agency undergoing extensive changes in terms of staffing and mandate.

#### **Who we look for**

We are looking for creative talent in a variety of fields such as: Project Management, EU Board and Coast Guard, Finance & Budget, Communications, Human Resources, Fundamental Rights and General Administration.

#### **Who can apply**

Nationals of EU Member States or Schengen Associated Countries who meet education requirements specified in the vacancy notice (generally High School or Bachelor sufficient) and have a thorough knowledge of one of the EU languages and a satisfactory knowledge of another EU language to the extent necessary for the performance of the duties. Please note that English is our primary work language.

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**YoungFinancials**

## **YoungFinancials**

Young Financials helps starters and young professionals to find jobs within the Dutch financial sector. We do this by intensively guiding you in the process towards your new job. Since we have built up a broad network of different clients, we know exactly what career opportunities are out there for you! At Young Financials, you can count on intensive personal guidance and customized training. We inform you about the position, work environment and organization. Furthermore, we help you to prepare for your job interview. At the Sefa career week, we will provide you with the most important tips and tricks on your LinkedIn and CV!

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### **OLYX B.V.**

At OLYX, we are specialists in facilitating trades within the biofuel sector, connecting buyers and sellers worldwide. Our expertise spans biodiesel, biogas, ethanol, and bio-based feedstocks like used cooking oil and tallow. Beyond trading, we offer in-depth market insights and support carbon offset projects, helping companies reduce their environmental impact. Sustainability is at the core of what we do, and we prioritize long-term partnerships to make a global difference. Our Office is located in the heart of Amsterdam and we are proud to contribute to a greener future through innovative biofuel solutions.

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### **NN Group**

At NN, our purpose is to help people care for what matters most to them. We put our resources, expertise, and networks to use for the well-being of our customers, the advancement of our



communities, the preservation of our planet, and for the promotion of a stable, inclusive, and sustainable economy.

### **An internship that matters**

An internship is an excellent opportunity to discover what matters most in your future career and in your personal development. If you are looking for a challenging internship in a diverse organisation that puts people at the heart of what it does, NN offers opportunities for work experience or graduate internships where you are treated as a full member of the team.

We have regular internships at senior secondary vocational education level (mbo), higher professional education level (hbo) and university level (wo) in various business units, such as IT, marketing, HR, Finance, Risk, Investments or a secretarial or administrative internship. Who you are and where your interests lie matter to us, which is why we look at your talent and motivation before we look at your education.

### **NN Group Traineeship – our future leaders**

At NN, we help people care for what matters most to them. We do this by offering personal and relevant financial services. As a trainee at NN, you will contribute to this and help our company move forward in becoming ever more relevant to our customers. Your ideas matter because we are on the lookout for real future leaders.

During the traineeship, you will get to know our organisation well and will be given all the space you need to find your place at NN. The combination of a personal approach, international opportunities and a good dose of fun makes our traineeship unique. The possibilities of what you can do are endless, you are in the driver's seat of your career.



### **Textiles group**

Trademark Textiles was established in Denmark in 2004 by Jesper Poulsen. He decided to use his many years of sales and research experience to realise an idea that was based on a gap that he had previously discovered in the market. The idea was to give companies in the textile industry an alternative solution to the agencies working as a link between the eastern manufactures and the rest of the world, specifically in private label production.

### **Global Supply Chain Internship**

Fashion doesn't just happen. Behind every product is a complex supply chain of people, factories, and negotiations, and that system needs more smart, responsible, globally-minded people like you.

As a Global Buying Intern at Trademark Textiles, you'll take your first step into the global fashion supply chain. You'll be directly involved in turning product ideas into reality more efficiently, ethically, and collaboratively. This is your opportunity to gain hands-on experience and insight into international sourcing, production, and negotiation within a fast-paced industry.

What you'll actually do

- Work with different teams to bring fashion products from sketch to store
- Manage orders, samples, and supplier relationships (using ERP systems)
- Ensuring the right production and delivery of the garments and oversee the whole process everything is done the right way
- Negotiate timelines and pricing, and keep production moving smoothly

What you'll learn

- End-to-end fashion production, from design to delivery
- Real-world project ownership (not just shadowing)
- Collaboration with people from 20+ nationalities
- Skills in communication, negotiation, and supply chain principles
- How global fashion really works - and where you fit in

Who you are

- Curious, ambitious, proactive and ready for an international adventure
- Interested in the intersection of fashion, logistics, and sustainability
- A fluent English speaker (extra points if you speak Dutch, German, Danish, Spanish, or Polish)
- Detail-oriented and confident working with numbers and tools

## Overview of Participating Companies - Thursday Company

### Fair

Date: 4th of December

Time: 14:00-17:00

Location: De Brug



#### **AB InBev**

##### **About us**

Headquartered in Leuven, Belgium, AB InBev is the world's biggest brewer. We're based in 16 European countries, with five different business units in 12 different time zones and 28 breweries. And this scale is built on solid foundations. Our history stretches back over 600 years, right back to when French monks were brewing their first Leffe beer. Today, working with brands like Stella Artois, Corona and our American brand Budweiser, we keep dreaming big. We brew the world's most-loved beers, build iconic brands and create meaningful experiences.

We are committed to building great brands that stand the test of time, and to brew the best beers using the finest natural ingredients. At AB InBev, we believe that No. 1 isn't a position, it's a mindset. We're a company of owners, an organization that believes in achieving excellence every day. We're driven by the people around us, and we're motivated by the inspiring minds we work with.

##### **What we offer**

We have various options for internships at AB InBev. Moreover, we have several traineeships for ambitious graduates:

- Commercial Management Traineeship
  - Fast Track Leadership
  - Graduate Management Traineeship
  - Supply Chain Management Traineeship
-



## **Artefact**

### **About the Company**

Artefact is a global consulting firm specialising in data, AI and digital technology. Their mission is to accelerate data and AI adoption to positively impact people and organisations.

### **What They Do**

- Provide end-to-end services from strategy through operations in data and AI: strategy & transformation, AI acceleration, data foundations & BI, marketing data & digital.
- Serve global clients (1000+ clients across industries including retail, manufacturing, finance) with multidisciplinary teams combining business consulting, data science, engineering and marketing.
- Emphasise innovation, collaboration and knowledge sharing—training programmes, hackathons, internal communities.

### **Who They're Looking For**

Artefact seeks candidates who:

- Have strong analytical, technical or business-orientated skills (data science, engineering, consulting).
- Are curious, proactive and entrepreneurial—comfortable working in fast-moving, interdisciplinary teams.
- Are motivated by solving business challenges through data & AI (not just by tech alone).
- Are eager to learn, grow their expertise and contribute to a culture of sharing and collaboration.



**Flynth. Het beste advies dat we je kunnen geven.**

Werken bij Flynth betekent veel ruimte voor ondernemerschap en eigen initiatief. Bij Flynth vind je de professionaliteit van een groot kantoor, maar ook de persoonlijke betrokkenheid van een kleiner kantoor. Bij Flynth werken bevlogen professionals en maak je deel uit van multidisciplinaire teams, waar je echt wordt gezien en gehoord.

### **Wie is Flynth ?**

Flynth adviseurs en accountants stimuleert ondernemers en haar werknemers om het maximale uit zichzelf te halen. We voorzien onze klanten tijdig van relevante cijfers, geven advies en verlenen zekerheid op basis van de laatste inzichten vanuit de markt en wet- en regelgeving. Met ruim 1.600 medewerkers en zo'n 60 vestigingen zijn we Nederlands' grootste adviseur en accountant voor het midden- en kleinbedrijf. Flynth is ontstaan vanuit een coöperatie en brengt dit gedachtegoed nog steeds in praktijk. We zijn er voor de ondernemer én de onderneming in alle levensfasen.

### **Werken in jouw regio**

Geen regio in Nederland of er is wel een Flynth-vestiging. Voor jou een uitgesproken kans om in je eigen regio aan de slag te gaan. Zo kun jij voor lokale en regionale ondernemers het verschil maken in jouw eigen regio.

### **Aan de slag!**

Wil jij een stage of afstudeeropdracht bij ons doen? Dit kan op alle vakgebieden, kijk hiervoor op onze website. Je bent bij ons verzekerd van een uitstekende begeleiding en een brede kennismaking. Dat geldt ook voor starters.



### **Kraft Heinz**

#### **About the Company**

Kraft Heinz is a global food company known for iconic and emerging brands. They aim to transform the food industry through innovation, bold ideas and a culture built on ownership, agility and curiosity.

#### **What They Do**

- Produce and market a wide range of food and beverage products
- Innovate across supply chain, marketing, sustainability and product development

- Build unexpected partnerships to drive industry-wide change
- Work toward positive impact on communities and the planet

### **Who They're Looking For**

Kraft Heinz seeks students and graduates who are:

- Curious, agile and eager to challenge the status quo
  - Passionate about consumer behaviour, food innovation and global brands
  - Driven, entrepreneurial and comfortable taking ownership
  - Motivated to make an impact on both the business and the world
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## **Unilever**

### **Working on a better future, every day.**

That is the Unilever vision. We help people to feel good, look good and get more out of life with brands and services that are good for them and for others. Daily, millions of consumers worldwide choose for one of our many successful and strong brands, like Axe, Ben & Jerrys, Calvé, Dove, Knorr, OLA, Omo and Unox. With about 400 different brands, we are one of the world's biggest producers of food, homecare and personal care products. We believe in the power of our brands to improve the quality of people's lives. We also believe in doing what is good, for society and the environment.

### **Working at Unilever:**

Working at Unilever means working together beyond country borders, disciplines and business units. It is an adventure, which inspires. It gives you a wide view on situations, leading to better and more creative ideas. And that leads to more innovation, results, progress and growth. This is essential to us, but also for you.

### **Insights:**

You learn a lot from different insights and you can share your knowledge and vision. You will get responsibilities from the start, including the accompanying budgets. You will get to know your strengths and weaknesses, and learn how to push boundaries to grow professionally and personally. Your own development is largely determined by yourself. We help you with this by offering extensive guidance on and off the job.

### **Development:**

Develop into your best self. Get inspired by leaders and peers, and create life-shaping experiences for yourself. Be part of the most successful purpose-led business in the world. Be empowered to make a positive impact, by bringing your purpose into action.

Unilever. A better world. A better business. A better you.

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## **Uniqlo**

Uniqlo is a modern Japanese company that aims to inspire the world to dress casually. Uniqlo is experiencing strong growth by offering quality clothing at reasonable prices through the development of an SPA model (Specialty store retailer of Private label Apparel), which covers all levels of the company — from design and production to final sales. Uniqlo is determined to achieve the goals of its mission: “Changing clothes, changing conventional wisdom, changing the world,” and to become the #1 retail apparel group in the world.

### **UNIQLO EUROPE Graduate Programme**

From team leader to business driver — this is where your leadership comes to life. You'll be exposed to handling crisis and people's needs. It requires discipline and problem-solving to navigate complex situations and provide a high customer experience. This rotation might require relocating to a different city if it considered beneficial for your development. During your 12 months of training, you will receive career planning mentoring, engage in business workshops with your COO, and will be invited to attend our European leadership convention, this exposure will help setting the foundation for your future success.

### **What You Will Gain during the 12 months of training:**

By the end of the UMC Programme, you'll emerge with a unique and powerful mix of business, operational, and human leadership skills. Our graduates consistently highlight the immense value of developing strong communication skills, a customer-centric mindset, commercial acumen, and endurance.

This is more than retail — it's an immersive leadership training where you'll evolve with courage and feel your impact every day.

What we offer:

- Competitive compensation package (salary, guaranteed bonus, group profit sharing)
- Full-time contract
- 30% Staff discount across all Fast Retailing brands
- Volunteer days – twice a year



- Opportunity to attend UNIQLO Europe leadership conventions
- Seasonal clothing allowance

**Who we're looking for:**

- Graduates with the right to work full-time in the Netherlands
- Ready to start full-time from March or September 2026
- Proficient in English at B2 level minimum (Proficiency in Dutch is not required)
- Flexible to work weekends, bank holidays and various shifts
- Willing to relocate within the Netherlands